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WEST VIRGINIA LEGISLATURE

SECOND REGULAR SESSION, 1998



ENROLLED

House Bill No. 4687

(By Delegates Facemyer, Michael, Kelley, Warner,
Pettit, Seacrist and Walters)



Passed March 14, 1998

In Effect from Passage

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OFFICE OF THE CLERK
LEGISLATIVE DEPARTMENT

ENROLLED

H. B. 4687

(BY DELEGATES FACEMYER, MICHAEL, KELLEY, WARNER, PETTIT,
SEACRIST AND WALTERS)

[Passed March 14, 1998; in effect from passage.]

AN ACT to amend and reenact sections six and seven, article twenty-four, chapter eleven of the code of West Virginia, one thousand nine hundred thirty-one, as amended, relating to corporation net income tax; allocation and apportionment of net income of corporate partner's distributive share; providing that the allocation and apportionment shall be made using the partnership's property, payroll and sales factors; corporation net income tax adjustments in determining West Virginia taxable income, beginning in taxable year one thousand nine hundred ninety-eight; adding increasing adjustments for foreign taxes and for net operating losses from sources outside of the United States; amending the decreasing adjustment for foreign source income; eliminating the obsolete reference to the net operating loss deduction from the allowance for certain governmental obligations and obligations secured by residential property; and specifying effective date.

Be it enacted by the Legislature of West Virginia:

That sections six and seven, article twenty-four, chapter eleven of the code of West Virginia, one thousand nine hundred thirty-one, as amended, be amended and reenacted to read as follows:

ARTICLE 24. CORPORATION NET INCOME TAX.

§11-24-6. Adjustments in determining West Virginia taxable income.

1 (a) *General.* — In determining West Virginia taxable
2 income of a corporation, its taxable income as defined for
3 federal income tax purposes shall be adjusted and
4 determined before the apportionment provided by section
5 seven of this article, by the items specified in this section.

6 (b) *Adjustments increasing federal taxable income.* —
7 There shall be added to federal taxable income, unless
8 already included in the computation of federal taxable
9 income, the following items:

10 (1) Interest or dividends on obligations or securities of
11 any state or of a political subdivision or authority of the
12 state;

13 (2) Interest or dividends, less related expenses to the
14 extent not deducted in determining federal taxable
15 income, on obligations or securities of any authority,
16 commission or instrumentality of the United States which
17 the laws of the United States exempt from federal income
18 tax but not from state income taxes;

19 (3) Income taxes and other taxes, including franchise
20 and excise taxes, which are based on, measured by, or
21 computed with reference to net income, imposed by this
22 state or any other taxing jurisdiction, to the extent
23 deducted in determining federal taxable income;

24 (4) The amount of unrelated business taxable income
25 as defined by Section 512 of the Internal Revenue Code
26 of 1986, as amended, of a corporation which by reason of
27 its purposes is generally exempt from federal income
28 taxes;

29 (5) The amount of any net operating loss deduction
30 taken for federal income tax purposes under Section 172
31 of the Internal Revenue Code of 1986, as amended;

32 (6) Any amount included in federal taxable income
33 which is a net operating loss from sources without the
34 United States after making the decreasing adjustments
35 provided in subdivisions (5) and (7), subsection (c) of this

36 section for Section 951 income and Section 78 income.
37 Federal taxable income from sources without the United
38 States shall be determined in accordance with the
39 provisions of Sections 861, 862, and 863 of the Internal
40 Revenue Code of 1986, as amended; and

41 (7) The amount of foreign taxes deducted in
42 determining federal taxable income.

43 (c) *Adjustments decreasing federal taxable income.* —
44 There shall be subtracted from federal taxable income to
45 the extent included therein:

46 (1) Any gain from the sale or other disposition of
47 property having a higher fair market value on the first day
48 of July, one thousand nine hundred sixty-seven, than the
49 adjusted basis at said date for federal income tax purposes:
50 *Provided*, That the amount of this adjustment is limited to
51 that portion of any gain which does not exceed the
52 difference between the fair market value and the adjusted
53 basis;

54 (2) The amount of any refund or credit for
55 overpayment of income taxes and other taxes, including
56 franchise and excise taxes, which are based on, measured
57 by, or computed with reference to net income, imposed by
58 this state or any other taxing jurisdiction, to the extent
59 properly included in gross income for federal income tax
60 purposes;

61 (3) The amount added to federal taxable income due
62 to the elimination of the reserve method for computation
63 of the bad debt deduction;

64 (4) The full amount of interest expense actually
65 disallowed in determining federal taxable income which
66 was incurred or continued to purchase or carry obligations
67 or securities of any state or of any political subdivision of
68 the state;

69 (5) The amount required to be added to federal
70 taxable income as a dividend received from a foreign
71 (non-United States) corporation under Section 78 of the
72 Internal Revenue Code of 1986, as amended, by a

73 corporation electing to take the foreign tax credit for
74 federal income tax purposes;

75 (6) The amount of salary expenses disallowed as a
76 deduction for federal income tax purposes due to
77 claiming the federal jobs credit under Section 51 of the
78 Internal Revenue Code of 1986, as amended;

79 (7) The amount included in federal adjusted gross
80 income by the operation of Section 951 of the Internal
81 Revenue Code of 1986, as amended;

82 (8) Employer contributions to medical savings
83 accounts established pursuant to section fifteen, article
84 sixteen, chapter thirty-three of this code to the extent
85 included in federal adjusted gross income for federal
86 income tax purposes less any portion of employer
87 contributions withdrawn for purposes other than payment
88 of medical expenses: *Provided*, That the amount
89 subtracted pursuant to this subsection for any one taxable
90 year may not exceed the maximum amount that would
91 have been deductible from the corporation's federal
92 adjusted gross income for federal income tax purposes if
93 the aggregate amount of the corporation's contributions to
94 individual medical savings accounts established under
95 section fifteen, article sixteen, chapter thirty-three of this
96 code had been contributed to a qualified plan as defined
97 under the Employee Retirement Income Security Act of
98 1974, as amended; and

99 (9) Any amount included in federal taxable income
100 which is foreign source income. Foreign source income is
101 any amount included in federal taxable income which is
102 taxable income from sources without the United States,
103 less the adjustments provided in subdivisions (5) and (7)
104 of this subsection.

105 In determining "foreign source income", the
106 provisions of Sections 861, 862 and 863 of the Internal
107 Revenue Code of 1986, as amended, shall be applied.

108 (d) *Net operating loss deduction.* — Except as
109 otherwise provided in this subsection, there is allowed as a
110 deduction for the taxable year an amount equal to the

111 aggregate of: (1) The West Virginia net operating loss
112 carryovers to that year; plus (2) the net operating loss
113 carrybacks to that year: *Provided*, That no more than
114 three hundred thousand dollars of net operating loss from
115 any taxable year beginning after the thirty-first day of
116 December, one thousand nine hundred ninety-two, may be
117 carried back to any previous taxable year. For purposes
118 of this subsection, the term "West Virginia net operating
119 loss deduction" means the deduction allowed by this
120 subsection, determined in accordance with Section 172 of
121 the Internal Revenue Code of 1986, as amended.

122 (1) *Special rules.* —

123 (A) When the corporation further adjusts its adjusted
124 federal taxable income under section seven of this article,
125 the West Virginia net operating loss deduction allowed by
126 this subsection shall be deducted after the section seven
127 adjustments are made;

128 (B) The tax commissioner shall prescribe the transition
129 regulations as he deems necessary for fair and equitable
130 administration of this subsection as amended by this act.

131 (2) *Effective date.* — The provisions of this subsection,
132 as amended by chapter one hundred nineteen, acts of the
133 Legislature, one thousand nine hundred eighty-eight,
134 apply to all taxable years ending after the thirtieth day of
135 June, one thousand nine hundred eighty-eight; and to all
136 loss carryovers from taxable years ending on or before
137 said thirtieth day of June.

138 (e) *Special adjustments for expenditures for water and*
139 *air pollution control facilities.* —

140 (1) If the taxpayer so elects under subdivision (2) of
141 this subsection, there shall be:

142 (A) Subtracted from federal taxable income the total
143 of the amounts paid or incurred during the taxable year
144 for the acquisition, construction or development within
145 this state of water pollution control facilities or air
146 pollution control facilities as defined in Section 169 of the
147 Internal Revenue Code; and

148 (B) Added to federal taxable income the total of the
149 amounts of any allowances for depreciation and
150 amortization of the water pollution control facilities or air
151 pollution control facilities, as so defined, to the extent
152 deductible in determining federal taxable income.

153 (2) The election referred to in subdivision (1) of this
154 subsection shall be made in the return filed within the time
155 prescribed by law, including extensions of the time, for the
156 taxable year in which the amounts were paid or incurred.
157 The election shall be made in that manner, and the scope
158 of application of that election shall be defined, as the tax
159 commissioner may by rule prescribe, and shall be
160 irrevocable when made as to all amounts paid or incurred
161 for any particular water pollution control facility or air
162 pollution control facility.

163 (3) Notwithstanding any other provisions of this
164 subsection or of section seven to the contrary, if the
165 taxpayer's federal taxable income is subject to allocation
166 and apportionment under section seven, the adjustments
167 prescribed in paragraphs (A) and (B), subdivision (1) of
168 this subsection shall, instead of being made to the
169 taxpayer's federal taxable income before allocation and
170 apportionment thereof as provided in section seven, be
171 made to the portion of the taxpayer's net income,
172 computed without regard to the adjustments, allocated and
173 apportioned to this state in accordance with section seven.

174 (f) *Allowance for certain government obligations and*
175 *obligations secured by residential property.* — The West
176 Virginia taxable income of a taxpayer subject to this
177 article as adjusted in accordance with subsections (b), (c)
178 and (e) of this section shall be further adjusted by
179 multiplying the taxable income after the adjustment by
180 said subsections by a fraction equal to one minus a
181 fraction:

182 (1) The numerator of which is the sum of the average
183 of the monthly beginning and ending account balances
184 during the taxable year (account balances to be
185 determined at cost in the same manner that obligations,
186 investments and loans are reported on Schedule L of the
187 Federal Form 1120) of the following:

188 (A) Obligations or securities of the United States, or of
 189 any agency, authority, commission or instrumentality of
 190 the United States and any other corporation or entity
 191 created under the authority of the United States Congress
 192 for the purpose of implementing or furthering an
 193 objective of national policy;

194 (B) Obligations or securities of this state and any
 195 political subdivision or authority of the state;

196 (C) Investments or loans primarily secured by
 197 mortgages, or deeds of trust, on residential property
 198 located in this state and occupied by nontransients; and

199 (D) Loans primarily secured by a lien or security
 200 agreement on residential property in the form of a mobile
 201 home, modular home or double-wide, located in this state
 202 and occupied by nontransients.

203 (2) The denominator of which is the average of the
 204 monthly beginning and ending account balances of the
 205 total assets of the taxpayer which are shown on Schedule L
 206 of Federal Form 1120, which are filed by the taxpayer
 207 with the Internal Revenue Service.

208 (g) The amendments to the provisions of this section
 209 made during the regular session of the Legislature in the
 210 year one thousand nine hundred ninety-eight, apply to all
 211 taxable years beginning on or after the thirty-first day of
 212 December, one thousand nine hundred ninety-seven.

§11-24-7. Allocation and apportionment.

1 (a) *General.* — Any taxpayer having income from
 2 business activity which is taxable both in this state and in
 3 another state shall allocate and apportion its net income as
 4 provided in this section. For purposes of this section, the
 5 term "net income" means the taxpayer's federal taxable
 6 income adjusted as provided in section six.

7 (b) *"Taxable in another state" defined.* — For
 8 purposes of allocation and apportionment of net income
 9 under this section, a taxpayer is taxable in another state if:

10 (1) In that state the taxpayer is subject to a net income
 11 tax, a franchise tax measured by net income, a franchise

12 tax for the privilege of doing business, or a corporation
13 stock tax; or

14 (2) That state has jurisdiction to subject the taxpayer
15 to a net income tax, regardless of whether, in fact, that state
16 does or does not subject the taxpayer to the tax.

17 (c) *Business activities entirely within West Virginia.* —
18 If the business activities of a taxpayer take place entirely
19 within this state, the entire net income of the taxpayer is
20 subject to the tax imposed by this article. The business
21 activities of a taxpayer are considered to have taken place
22 in their entirety within this state if the taxpayer is not
23 "taxable in another state": *Provided*, That the business
24 activities of a financial organization having its commercial
25 domicile in this state are considered to take place entirely
26 in this state, notwithstanding that the organization may be
27 "taxable in another state": *Provided, however*, That the
28 income from the business activities of a financial
29 organization not having its commercial domicile in this
30 state shall be apportioned according to the applicable
31 provisions of this article.

32 (d) *Business activities partially within and partially*
33 *without West Virginia; allocation of nonbusiness income.*
34 — If the business activities of a taxpayer take place
35 partially within and partially without this state and the
36 taxpayer is also taxable in another state, rents and royalties
37 from real or tangible personal property, capital gains,
38 interest, dividends or patent or copyright royalties, to the
39 extent that they constitute nonbusiness income of the
40 taxpayer, shall be allocated as provided in subdivisions (1)
41 through (4): *Provided*, That to the extent the items
42 constitute business income of the taxpayer, they may not
43 be so allocated but they shall be apportioned to this state
44 according to the provisions of subsection (e) of this
45 section and to the applicable provisions of section seven-b
46 of this article.

47 (1) *Net rents and royalties.* —

48 (A) Net rents and royalties from real property located
49 in this state are allocable to this state.

50 (B) Net rents and royalties from tangible personal
51 property are allocable to this state:

52 (i) If and to the extent that the property is utilized in
53 this state; or

54 (ii) In their entirety if the taxpayer's commercial
55 domicile is in this state and the taxpayer is not organized
56 under the laws of or taxable in the state in which the
57 property is utilized.

58 (C) The extent of utilization of tangible personal
59 property in a state is determined by multiplying the rents
60 and royalties by a fraction, the numerator of which is the
61 number of days of physical location of the property in the
62 state during the rental or royalty period in the taxable year
63 and the denominator of which is the number of days of
64 physical location of the property everywhere during all
65 rental or royalty periods in the taxable year. If the
66 physical location of the property during the rental or
67 royalty period is unknown or unascertainable by the
68 taxpayer, tangible personal property is utilized in the state
69 in which the property was located at the time the rental or
70 royalty payer obtained possession.

71 (2) *Capital gains.* —

72 (A) Capital gains and losses from sales of real
73 property located in this state are allocable to this state.

74 (B) Capital gains and losses from sales of tangible
75 personal property are allocable to this state if:

76 (i) The property had a situs in this state at the time of
77 the sale; or

78 (ii) The taxpayer's commercial domicile is in this state
79 and the taxpayer is not taxable in the state in which the
80 property had a situs.

81 (C) Capital gains and losses from sales of intangible
82 personal property are allocable to this state if the
83 taxpayer's commercial domicile is in this state.

84 (D) Gains pursuant to section 631 (a) and (b) of the
85 Internal Revenue Code of 1986, as amended, from sales of

86 natural resources severed in this state shall be allocated to
87 this state if they are nonbusiness income.

88 (3) Interest and dividends are allocable to this state if
89 the taxpayer's commercial domicile is in this state.

90 (4) *Patent and copyright royalties.* —

91 (A) Patent and copyright royalties are allocable to this
92 state:

93 (i) If and to the extent that the patent or copyright is
94 utilized by the payer in this state; or

95 (ii) If and to the extent that the patent or copyright is
96 utilized by the payer in a state in which the taxpayer is not
97 taxable and the taxpayer's commercial domicile is in this
98 state.

99 (B) A patent is utilized in a state to the extent that it is
100 employed in production, fabrication, manufacturing or
101 other processing in the state or to the extent that a
102 patented product is produced in the state. If the basis of
103 receipts from patent royalties does not permit allocation to
104 states or if the accounting procedures do not reflect states
105 of utilization, the patent is utilized in the state in which the
106 taxpayer's commercial domicile is located.

107 (C) A copyright is utilized in a state to the extent that
108 printing or other publication originates in the state. If the
109 basis of receipts from copyright royalties does not permit
110 allocation to states or if the accounting procedures do not
111 reflect states of utilization, the copyright is utilized in the
112 state in which the taxpayer's commercial domicile is
113 located.

114 (5) *Corporate partner's distributive share.* —

115 (A) Persons carrying on business as partners in a
116 partnership, as defined in section 761 of the Internal
117 Revenue Code of 1986, as amended, are liable for income
118 tax only in their separate or individual capacities.

119 (B) A corporate partner's distributive share of income,
120 gain, loss, deduction or credit of a partnership shall be
121 modified as provided in section six of this article for each

122 partnership. For taxable years beginning on or after the
123 thirty-first day of December, one thousand nine hundred
124 ninety-eight, the distributive share shall then be allocated
125 and apportioned as provided in this section, using the
126 partnership's property, payroll and sales factors. The sum
127 of that portion of the distributive share allocated and
128 apportioned to this state shall then be treated as
129 distributive share allocated to this state; and that portion of
130 distributive share allocated or apportioned outside this
131 state shall be treated as distributive share allocated outside
132 this state, unless the taxpayer requests or the tax
133 commissioner, under subsection (h) of this section
134 requires that the distributive share be treated differently.

135 (e) *Business activities partially within and partially*
136 *without this state; apportionment of business income.* —
137 All net income, after deducting those items specifically
138 allocated under subsection (d), shall be apportioned to this
139 state by multiplying the net income by a fraction, the
140 numerator of which is the property factor plus the payroll
141 factor plus two times the sales factor, and the denominator
142 of which is four, reduced by the number of factors, if any,
143 having no denominator.

144 (1) *Property factor.* — The property factor is a
145 fraction, the numerator of which is the average value of
146 the taxpayer's real and tangible personal property owned
147 or rented and used by it in this state during the taxable
148 year and the denominator of which is the average value of
149 all the taxpayer's real and tangible personal property
150 owned or rented and used by the taxpayer during the
151 taxable year, which is reported on Schedule L Federal
152 Form 1120, plus the average value of all real and tangible
153 personal property leased and used by the taxpayer during
154 the taxable year.

155 (2) *Value of property.* — Property owned by the
156 taxpayer shall be valued at its original cost, adjusted by
157 subsequent capital additions or improvements thereto and
158 partial disposition thereof, by reason of sale, exchange,
159 abandonment, etc.: *Provided,* That where records of
160 original cost are unavailable or cannot be obtained without
161 unreasonable expense, property shall be valued at original

162 cost as determined under rules of the tax commissioner.
163 Property rented by the taxpayer from others shall be
164 valued at eight times the annual rental rate. The term "net
165 annual rental rate" is the annual rental paid, directly or
166 indirectly, by the taxpayer, or for its benefit, in money or
167 other consideration for the use of property and includes:

168 (A) Any amount payable for the use of real or
169 tangible personal property, or any part of the property,
170 whether designated as a fixed sum of money or as a
171 percentage of sales, profits or otherwise.

172 (B) Any amount payable as additional rent or in lieu
173 of rents, such as interest, taxes, insurance, repairs or any
174 other items which are required to be paid by the terms of
175 the lease or other arrangement, not including amounts
176 paid as service charges, such as utilities, janitor services,
177 etc. If a payment includes rent and other charges
178 unsegregated, the amount of rent shall be determined by
179 consideration of the relative values of the rent and the
180 other items.

181 (3) *Movable property.* — The value of movable
182 tangible personal property used both within and without
183 this state shall be included in the numerator to the extent
184 of its utilization in this state. The extent of the utilization
185 shall be determined by multiplying the original cost of the
186 property by a fraction, the numerator of which is the
187 number of days of physical location of the property in
188 this state during the taxable period, and the denominator
189 of which is the number of days of physical location of the
190 property everywhere during the taxable year. The
191 number of days of physical location of the property may
192 be determined on a statistical basis or by other reasonable
193 method acceptable to the tax commissioner.

194 (4) *Leasehold improvements.* — Leasehold
195 improvements shall, for purposes of the property factor,
196 be treated as property owned by the taxpayer regardless of
197 whether the taxpayer is entitled to remove the
198 improvements or the improvements revert to the lessor
199 upon expiration of the lease. Leasehold improvements
200 shall be included in the property factor at their original
201 cost.

202 (5) *Average value of property.* — The average value
203 of property shall be determined by averaging the values at
204 the beginning and ending of the taxable year: *Provided,*
205 That the tax commissioner may require the averaging of
206 monthly values during the taxable year if substantial
207 fluctuations in the values of the property exist during the
208 taxable year, or where property is acquired after the
209 beginning of the taxable year, or is disposed of, or whose
210 rental contract ceases, before the end of the taxable year.

211 (6) *Payroll factor.* — The payroll factor is a fraction,
212 the numerator of which is the total compensation paid in
213 this state during the taxable year by the taxpayer for
214 compensation, and the denominator of which is the total
215 compensation paid by the taxpayer during the taxable
216 year, as shown on the taxpayer's federal income tax return
217 as filed with the Internal Revenue Service, as reflected in
218 the schedule of wages and salaries and that portion of cost
219 of goods sold which reflects compensation, or as shown on
220 a pro forma return.

221 (7) *Compensation.* — The term "compensation" means
222 wages, salaries, commissions and any other form of
223 remuneration paid to employees for personal services.
224 Payments made to an independent contractor or to any
225 other person not properly classifiable as an employee shall
226 be excluded. Only amounts paid directly to employees
227 are included in the payroll factor. Amounts considered as
228 paid directly to employees include the value of board,
229 rent, housing, lodging and other benefits or services
230 furnished to employees by the taxpayer in return for
231 personal services, provided the amounts constitute income
232 to the recipient for federal income tax purposes.

233 (8) *Employee.* — The term "employee" means:

234 (A) Any officer of a corporation; or

235 (B) Any individual who, under the usual common-law
236 rule applicable in determining the employer-employee
237 relationship, has the status of an employee.

238 (9) *Compensation.* — Compensation is paid or
239 accrued in this state if:

240 (A) The employee's service is performed entirely
241 within this state; or

242 (B) The employee's service is performed both within
243 and without this state, but the service performed without
244 the state is incidental to the individual's service within this
245 state. The word "incidental" means any service which is
246 temporary or transitory in nature, or which is rendered in
247 connection with an isolated transaction; or

248 (C) Some of the service is performed in this state and:

249 (i) The employee's base of operations or, if there is no
250 base of operations, the place from which the service is
251 directed or controlled is in the state; or

252 (ii) The base of operations or the place from which the
253 service is directed or controlled is not in any state in which
254 some part of the service is performed, but the employee's
255 residence is in this state.

256 The term "base of operations" is the place of more or
257 less permanent nature from which the employee starts his
258 or her work and to which he or she customarily returns in
259 order to receive instructions from the taxpayer or
260 communications from his or her customers or other
261 persons or to replenish stock or other materials, repair
262 equipment, or perform any other functions necessary to
263 the exercise of his or her trade or profession at some other
264 point or points. The term "place from which the service is
265 directed or controlled" refers to the place from which the
266 power to direct or control is exercised by the taxpayer.

267 (10) *Sales factor.* — The sales factor is a fraction, the
268 numerator of which is the gross receipts of the taxpayer
269 derived from transactions and activity in the regular
270 course of its trade or business in this state during the
271 taxable year (business income), less returns and
272 allowances. The denominator of the fraction is the total
273 gross receipts derived by the taxpayer from transactions
274 and activity in the regular course of its trade or business
275 during the taxable year (business income), and reflected in
276 its gross income reported and as appearing on the
277 taxpayer's Federal Form 1120, and consisting of those

278 certain pertinent portions of the (gross income) elements
279 set forth: *Provided*, That if either the numerator or the
280 denominator includes interest or dividends from
281 obligations of the United States government which are
282 exempt from taxation by this state, the amount of such
283 interest and dividends, if any, shall be subtracted from the
284 numerator or denominator in which it is included.

285 (11) *Allocation of sales of tangible personal pro-*
286 *perty.* —

287 (A) Sales of tangible personal property are in this state
288 if:

289 (i) The property is received in this state by the
290 purchaser, other than the United States government,
291 regardless of the f.o.b. point or other conditions of the
292 sale. In the case of delivery by common carrier or other
293 means of transportation, the place at which the property is
294 ultimately received after all transportation has been
295 completed is the place at which the property is received by
296 the purchaser. Direct delivery in this state, other than for
297 purposes of transportation, to a person or firm designated
298 by the purchaser, is delivery to the purchaser in this state,
299 and direct delivery outside this state to a person or firm
300 designated by the purchaser is not delivery to the
301 purchaser in this state, regardless of where title passes or
302 other conditions of sale; or

303 (ii) The property is shipped from an office, store,
304 warehouse, factory or other place of storage in this state
305 and the purchaser is the United States government.

306 (B) All other sales of tangible personal property
307 delivered or shipped to a purchaser within a state in which
308 the taxpayer is not taxed, as defined in subsection (b) of
309 this section, shall be excluded from the denominator of
310 the sales factor.

311 (12) *Allocation of other sales.* — Sales, other than
312 sales of tangible personal property are in this state if:

313 (A) The income-producing activity is performed in
314 this state; or

315 (B) The income-producing activity is performed both
316 in and outside this state and a greater proportion of
317 the income-producing activity is performed in this state
318 than in any other state, based on costs of performance; or

319 (C) The sale constitutes business income to the
320 taxpayer, or the taxpayer is a financial organization not
321 having its commercial domicile in this state, and in either
322 case the sale is a receipt described as attributable to this
323 state in subsection (b), section seven-b of this article.

324 (13) *Financial organizations and other taxpayers with*
325 *business activities partially within and partially without*
326 *this state.* — Notwithstanding anything contained in this
327 section to the contrary, in the case of financial
328 organizations and other taxpayers, not having their
329 commercial domicile in this state, the rules of this
330 subsection apply to the apportionment of income from
331 their business activities except as expressly otherwise
332 provided in subsection (b), section seven-b of this article.

333 (f) *Income-producing activity.* — The term
334 "income-producing activity" applies to each separate item
335 of income and means the transactions and activity directly
336 engaged in by the taxpayer in the regular course of its
337 trade or business for the ultimate purpose of obtaining
338 gain or profit. The activity does not include transactions
339 and activities performed on behalf of the taxpayer, such as
340 those conducted on its behalf by an independent
341 contractor. "Income-producing activity" includes, but is
342 not limited to, the following:

343 (1) The rendering of personal services by employees
344 with utilization of tangible and intangible property by the
345 taxpayer in performing a service;

346 (2) The sale, rental, leasing, licensing or other use of
347 real property;

348 (3) The sale, rental, leasing, licensing or other use of
349 tangible personal property; or

350 (4) The sale, licensing or other use of intangible
351 personal property.

352 The mere holding of intangible personal property is
353 not, in itself, an income-producing activity: *Provided,*
354 That the conduct of the business of a financial
355 organization is an income-producing activity.

356 (g) *Cost of performance.* — The term "cost of
357 performance" means direct costs determined in a manner
358 consistent with generally accepted accounting principles
359 and in accordance with accepted conditions or practices in
360 the trade or business of the taxpayer.

361 (h) *Other methods of allocation and apportion-*
362 *ment.* —

363 (1) *General.* — If the allocation and apportionment
364 provisions of subsections (d) and (e) of this section do not
365 fairly represent the extent of the taxpayer's business
366 activities in this state, the taxpayer may petition for or the
367 tax commissioner may require, in respect to all or any part
368 of the taxpayer's business activities, if reasonable:

369 (A) Separate accounting;

370 (B) The exclusion of one or more of the factors;

371 (C) The inclusion of one or more additional factors
372 which will fairly represent the taxpayer's business activity
373 in this state; or

374 (D) The employment of any other method to
375 effectuate an equitable allocation or apportionment of the
376 taxpayer's income. The petition shall be filed no later
377 than the due date of the annual return for the taxable year
378 for which the alternative method is requested, determined
379 without regard to any extension of time for filing the
380 return, and the petition shall include a statement of the
381 petitioner's objections and of the alternative method of
382 allocation or apportionment as it believes to be proper
383 under the circumstances with such detail and proof as the
384 tax commissioner may require.

385 (2) *Alternative method for public utilities.* — If the
386 taxpayer is a public utility and if the allocation and
387 apportionment provisions of subsections (d) and (e) do
388 not fairly represent the taxpayer's business activities in this

389 state, the taxpayer may petition for, or the tax
390 commissioner may require, as an alternative to the other
391 methods provided for in paragraph (1) of this subsection,
392 the allocation and apportionment of the taxpayer's net
393 income in accordance with any system of accounts
394 prescribed by the public service commission of this state
395 pursuant to the provisions of section eight, article two,
396 chapter twenty-four of this code: *Provided*, That the
397 allocation and apportionment provisions of the system of
398 accounts fairly represent the extent of the taxpayer's
399 business activities in this state for the purposes of the tax
400 imposed by this article.

401 (3) *Burden of proof.* — In any proceeding before the
402 tax commissioner or in any court in which employment of
403 one of the methods of allocation or apportionment
404 provided for in paragraph (1) or (2) of this subsection is
405 sought, on the ground that the allocation and
406 apportionment provisions of subsections (d) and (e) do
407 not fairly represent the extent of the taxpayer's business
408 activities in this state, the burden of proof is:

409 (A) If the tax commissioner seeks employment of one
410 of the methods, on the tax commissioner; or

411 (B) If the taxpayer seeks employment of one of the
412 other methods, on the taxpayer.

The Joint Committee on Enrolled Bills hereby certifies that the foregoing bill is correctly enrolled.

[Signature]
Chairman Senate Committee

[Signature]
Chairman House Committee

Originating in the House.

Takes effect from passage.

[Signature]
Clerk of the Senate

[Signature]
Clerk of the House of Delegates

[Signature]
President of the Senate

[Signature]
Speaker of the House of Delegates

The within *approved* this the *7th*
day of *April*, 1998.

[Signature]
Governor

PRESENTED TO THE

GOVERNOR

Date 4/6/98

Time 12:10pm